

CONFERENCE PROGRAM



**Celebrating Community
Advancing Opportunity**

ANNUAL CONFERENCE 2026

Embassy Suites by
Hilton San Antonio
Riverwalk Downtown

February 4-6, 2026



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Texas Pioneer Foundation

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A MESSAGE FROM TACCF PRESIDENT & CONFERENCE CHAIR



“Welcome to the 2026 TACCF Conference! This year’s theme, *Viva TACCF! Continuing Education, Celebrating Community*, highlights our commitment to lifelong learning and community engagement. The conference features insightful speakers, engaging workshops, and interactive sessions that provide opportunities to connect with peers dedicated to education and community advancement. Together, we recognize the essential role community colleges play in shaping the future as we work to empower students and support faculty. Thank you for being part of this journey.”

— **Dr. Adrienne Thompson, President**
Dallas College

“As Conference Chair, it is my pleasure to welcome you to the 2026 TACCF Conference. This gathering represents the collective energy, creativity, and dedication of professionals who believe in the transformative power of education. Over the coming days, I encourage you to engage, ask questions, share ideas, and build connections that extend beyond the conference. The conversations and collaborations that begin here will help shape new possibilities for our institutions and the students we serve. Thank you for being part of this meaningful experience and for the work you do to make a lasting difference.”

— **Susan Summers, CFRE, Vice President, Conference Chair**
Lone Star College Foundation



Interested in becoming a TACCF Member?

Contact us at:

Texas Association of Community College Foundations
14070 Proton Rd., Suite 100, Dallas, TX 75244
972-233-9107 ext. 204
Email: office@taccf.org
Visit our website: www.taccf.org

Membership Benefits Include:

- **Annual Conference Access** – Discounted registration, networking, and roundtables
- **Quarterly Webinars** – Free members-only webinars with recorded sessions
- **Statewide Listserv** – Peer connections, advice, resource sharing
- **Members-Only Portal** – Exclusive directories, past materials, expert resources
- **CFRE Partnership** – 20% discount on CFRE certification & recertification





Conference Agenda

February 4-6, 2026
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Riverwalk-Downtown

TUESDAY, FEBRUARY 3, 2026

TIME	SESSION & PRESENTERS	LOCATION
6:30 p.m. – 8:30 p.m.	TACCF Board Dinner (optional; for TACCF Board members only)	Boudro's on the Riverwalk

WEDNESDAY, FEBRUARY 4, 2026

8:00 a.m.	Breakfast (included in price of hotel)	Atrium Dining Room
9:00 am. – 12:00 p.m.	TACCF Board Retreat & Lunch (for TACCF Board members only)	Texas B
12:30 p.m.	Conference check-in begins	Majestic C Pre-Function
1:00 p.m. – 3:00 p.m.	Special Session: Executive Directors/Vice Presidents The Executive Directors/Vice Presidents session is only intended for the senior-most leader within your community college foundation, generally holding the title of executive director/vice president.	Majestic C
	Special Session: Rising Stars Presenters: Dr. Jasmine Collier, Year Up United; Dr. Adrienne Thompson, Dallas College; Miranda Sewell, Tyler Junior College This session is specifically designed for emerging professionals with three years or less of experience in community college foundation offices or advancement support roles. The curriculum focuses on the foundational pillars of community college advancement, navigating the unique institutional landscape, and building high-impact external partnerships.	Majestic A&B
3:00 p.m. – 3:30 p.m.	<i>BREAK</i>	Majestic B Pre-Function
3:30 p.m. – 5:00 p.m.	Conference Kick-Off and Keynote Speaker: Jan Johnson on Leadership & Excellence	Majestic A&B
5:00 p.m. – 5:30 p.m.	Conference check-in wraps-up	Majestic C Pre-Function
5:15 p.m. – 5:30 p.m.	Meet at the buses in front of the hotel for the Alamo Colleges Reception at San Antonio College	Meet Buses in front of Hotel



Conference Agenda

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THURSDAY, FEBRUARY 5, 2026		
TIME	SESSIONS & PRESENTERS	LOCATION
7:30 a.m.	Breakfast (included in price of hotel)	Atrium Dining Room
8:30 a.m. – 9:15 a.m.	Roundtables	Majestic A&B
9:15 a.m. – 9:30 a.m.	<i>BREAK</i>	Majestic B Pre-Function
9:30 a.m. – 9:45 a.m.	Connect, Celebrate & Collaborate...Fiesta Style! Join us for the kickoff session with a fun activity and all you need to know to make the most of Day 2!	Majestic A&B
9:45 a.m. – 10:00 a.m.	TACCF Welcome & Keynote Speaker introduction	Majestic A&B
10:00 a.m. – 11:00 a.m.	<u>KEYNOTE SESSION – PART 1</u> CURIOSITY CODE: Building a Culture of Curiosity to Thrive in the AI Era Presenter: Nathan Chappell In a time of rapid technological change, the most successful nonprofit professionals won't be the ones with all the answers - but the ones who ask the best questions. Curiosity is the key to innovation, adaptability, and meaningful impact, yet too often, organizations prioritize efficiency over exploration. As artificial intelligence reshapes the way we work, the ability to think critically, challenge assumptions, and seek new possibilities will determine who thrives in this new era. In this engaging and thought-provoking keynote, Nathan Chappell, one of the world's leading experts on AI and philanthropy, explores how nonprofit professionals at every level can unlock the power of curiosity to drive innovation and deepen their mission impact.	Majestic A&B

THURSDAY, FEBRUARY 5, 2026 (continued)

TIME	SESSIONS & PRESENTERS	LOCATION
10:00 a.m. – 11:00 a.m.	Attendees will discover: • How a Culture of Curiosity leads to better decision-making, stronger donor relationships, and more resilient organizations. • The science behind curiosity and why it fuels engagement, creativity, and personal growth. • The role of AI as a curiosity amplifier - and how to ensure it enhances, rather than replaces, human ingenuity. • Practical strategies to cultivate curiosity in your daily work - whether you're engaging donors, crafting campaigns, or leading teams. This keynote is for anyone working in the nonprofit sector who wants to embrace curiosity as a superpower - one that drives innovation, strengthens connections, and ensures that AI serves humanity, not the other way around. Join us for an inspiring conversation about how curiosity can transform your career, your organization, and the future of philanthropy.	
11:00 a.m. – 11:15 a.m.	<i>BREAK</i>	Majestic B Pre-Function
11:15 a.m. – 12:15 p.m.	<u>BREAKOUT SESSION #1</u> Practical Fundraising Strategies from Leading Community Colleges Across America Presenters: Meg Natter, Betheny Reid, Mitch Andrews & Nicole Robinson Gauthier This panel will present the results of a 2025 CASE survey of community college advancement professionals from small and big shops across the U.S., and get insight from two TX colleges that participated <u>BREAKOUT SESSION #2</u> Stories that Stick: Using Data to Persuade, Inspire & Secure Support Presenter: Nicole Eversmann Discover how data-informed storytelling can inspire donors, build trust, and show clear returns on investment, transforming advancement and fundraising strategies in service of Texas community colleges and our students.	Majestic A&B Majestic C
12:15 p.m. - 1:30 p.m.	Lunch & Networking	Atrium Dining Room
1:30 p.m. - 2:30 p.m.	TACCF Annual Meeting	Majestic A&B
2:30 p.m. - 2:45 p.m.	<i>BREAK</i>	Majestic B Pre-Function

THURSDAY, FEBRUARY 5, 2026 (continued)

TIME	SESSIONS & PRESENTERS	LOCATION
2:45 p.m. – 3:45 p.m.	<u>BREAKOUT SESSION #3</u> Fueling Futures: A Shared Roadmap for Workforce & Continuing Education Scholarships Presenters: Amy Mundy & Matthew Busby A candid journey from startup to scalable program, detailing governance, technology, fundraising, awards, and industry collaboration to empower more students across Texas colleges.	Majestic A
	<u>BREAKOUT SESSION #4</u> Event Fundraising: Love it or Hate it? Presenters: Nicole Robinson Gauthier & Susan Summers Love them or hate them, events aren't just about dollars raised. Learn how to turn events into powerful donor cultivation tools and keep them in their place in your fundraising toolkit.	Majestic B
	<u>BREAKOUT SESSION #5</u> Your Fundraising Journey: Skills, Support and Steps Forward Presenter: Denise Kaufman A practical, welcoming session for new and experienced fundraisers, highlighting transferable skills, confidence-building strategies, and a roadmap for success in donor engagement and organizational growth.	Majestic C
3:45 p.m. – 4:00 p.m.	<i>BREAK</i>	Majestic B Pre-Function
4:00 p.m. – 5:00 p.m.	<u>BREAKOUT SESSION #6</u> Investments 101 Presenters: Mallory Sampson & Christopher Reynolds A Back-to-Basics course to help build a foundation of financial literacy.	Majestic A
	<u>BREAKOUT SESSION #7</u> Cultivating a Culture of Philanthropy at Houston City College through a Fundraising Campaign Presenters: Karen Schmidt & Holly Lang Discover how HCC built a unified, campus-wide culture of philanthropy, transforming siloed fundraising into a collaborative movement driven by gratitude, impact, and shared purpose.	Majestic B
	<u>BREAKOUT SESSION #8</u> Building a Best in Class Fund Management Program that Pays Continuous Dividends Presenter: Chelsea Lamego Learn how community college foundations can strengthen donor trust and maximize impact by building transparent, data-driven fund management practices that align financial stewardship with mission outcomes.	Majestic C



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THURSDAY, FEBRUARY 5, 2026 (continued)		
TIME	SESSIONS & PRESENTERS	LOCATION
5:00 p.m. - 6:00 p.m.	Cocktail Reception followed by Hopscotch Immersive Art Experience	Majestic A Pre-Function
5:45 p.m.	Please meet in the Hotel Lobby Area before your scheduled time to walk together to Hopscotch for an immersive art experience.	Hotel Lobby Area
FRIDAY, FEBRUARY 6, 2026		
7:30 a.m.	Breakfast (included in price of hotel)	Atrium Dining Room
8:30 a.m. - 9:30 a.m.	Roundtables	Majestic A&B
9:30 a.m. - 10:30 a.m.	KEYNOTE SESSION – PART 2 Navigating Your AI Transformation Presenter: Nathan Chappell The closing keynote session offers a deep dive into the ongoing journey of AI integration within organizations, particularly focusing on its implications and opportunities in the fundraising sector. It discusses the evolution of AI technologies like predictive and generative AI, emphasizing their potential to enhance donor experiences through precision, personalization, and efficiency. Additionally, it addresses common concerns and questions regarding AI, such as privacy, ethical considerations, and the fear of job displacement, reassuring attendees that AI's role is to augment rather than replace human capabilities. The session aims to equip attendees with practical insights on leveraging AI responsibly to optimize and innovate in their operational and strategic endeavors, ultimately driving more informed and effective fundraising practices.	Majestic A&B
10:30 a.m. - 11:00 a.m.	TACCF Closing Remarks	Majestic A&B



JAN JOHNSON

Jan Johnson is the President and CEO of Jordan Johnson, Inc., a global consulting and coaching firm rooted in the principles of the Malcolm Baldrige Performance Excellence Framework. With over three decades of experience, Jan collaborates with executive leaders across industries to drive transformational, sustainable, and competitive performance improvement. Her expertise encompasses organizational assessment, strategic planning, leadership development, team building, change management, and process improvement.

Jan's impact is evident across her domestic portfolio, which includes 12 Malcolm Baldrige National Quality Award recipients who have received 14 awards. These distinguished clients include: Boeing Airlift and Tanker (1998), Clarke American (now Harland Clarke)(2001), Chugach School District (2001), Boeing Aerospace Support (2003), Park Place Lexus (2005), Schneck Medical Center (2011), Hill Country Memorial Hospital (2014), St. David's Healthcare (2014), Elevations Credit Union (2014 and 2020), Memorial Hospital and Health Care Center (2018), Alamo Colleges (2018 and 2020), White Memorial Hospital (2019), and Freese and Nichols (2024). She has also consulted with leading national organizations such as GE, Eaton Corporation, Vera Bradley, Cessna Aircraft, and Lockheed Martin.

Jan has served for more than 30 years as an Examiner, Senior Examiner, and Master Examiner for the Baldrige Award and has trained Examiners and Senior Examiners for the national program. She has served as a judge for state, regional, and national award programs, including Partners in Performance Excellence Award (Massachusetts and New York), Texas Award for Performance Excellence, Secretary of the Air Force Quality Award, and U.S. Army's President's Quality Award.

On the international stage, Jan has contributed to global excellence. She coached Boeing Australia to achieve the Australian Quality Award and Infosys in its successful pursuit of the Rajiv Gandhi National Quality Award – India. Additionally, she trained examiners for the China Quality Award, and also trained Eaton Corporation's examiner in Monte Carlo, Amsterdam, Beijing, and Shanghai. She also consulted with the Emirate of Abu Dhabi, conducting a Baldrige-based assessment in Australia of a potential project management organization. Finally, Jan was honored to deliver the keynote address at the 6th Annual International Quality Conference in Cairo, Egypt, focusing on global leadership. In the education sector, Jan has been a catalyst for performance transformation. In addition to coaching Chugach School District in their successful pursuit of the Baldrige award, she was one of two Texas coaches for the Baldrige in Education Initiative (BIEN). She led strategic and team-building work with San Antonio ISD, Southwest ISD (San Antonio), and Fulton County Schools in Georgia. She presented "Baldrige in Education" for the master's program in Educational Leadership for St. Mary's University. Finally, she delivered a pre-conference session on Systematic Problem Solving at the "No-Excuses – Any Child Can Learn" conference in Ontario, California.

Jan is widely recognized for her depth of knowledge in performance excellence systems, her ability to cultivate high-performing organizational cultures, and her strategic insight. She blends proven frameworks with practical, actionable tools—tailoring solutions to each client's context and delivering results that endure. She holds a Bachelor of Arts degree in Liberal Arts from Our Lady of the Lake University.





NATHAN C. CHAPPELL

MBA, MNA, CFRE

On a mission to reignite philanthropy through Responsible & Beneficial AI.

As an AI inventor, best selling author, consultant and public speaker on the Intersection of AI + Generosity, Nathan is known for his ability to think like a futurist while leading with the heart of a humanist. He is a global authority on the intersection of Artificial Intelligence and generosity. As a thought leader, public speaker, author, and AI inventor, he is recognized for his visionary work in shaping the future of philanthropy. His award-winning book, *Generosity Crisis: The Case for Radical Connection to Solve Humanity's Greatest Challenges*, has been praised as “required reading for our generation of nonprofit professionals” by NonProfit Pro.

With over two decades of nonprofit leadership and consulting experience, Nathan is a sought-after keynote speaker whose insights have been featured by NPR, Forbes, Fast Company, and The Chronicle of Philanthropy, among others. His dynamic speaking engagements and workshops have garnered acclaim from multinational corporations, grassroots organizations, and public institutions alike. Nathan serves as Chief AI Officer at *Virtuous Software* where he supports AI integration to help nonprofit organizations amplify mission at scale. In 2019, he founded *Fundraising.AI*, a global advocacy initiative promoting the Responsible and Beneficial use of AI, and launched the first open-source framework for nonprofits, now represented in over 140 countries. Nathan also co-hosts the *Fundraising.AI Podcast*, recognized as one of the world's top nonprofit technology podcasts.

Nathan's expertise is sought globally, as evidenced by his advisory roles with the OpenAI Users Forum, the AI for Good Foundation, the International Committee for Information Technology Standards (INCITS), and the Forbes Technology Council.

Nathan holds an impressive suite of academic credentials, including a Master's in Nonprofit Administration from the University of Notre Dame, an MBA from the University of Redlands, a certificate in International Economics from the University of Cambridge, and a certificate in Artificial Intelligence from MIT. He also holds a certificate in Philanthropic Psychology from the Institute of Sustainable Philanthropy and is a Certified Fund Raising Executive (CFRE). Through his groundbreaking work and thought leadership, Nathan continues to redefine the boundaries of what's possible at the intersection of technology, philanthropy, and human connection.





DR. ADRIENNE THOMPSON

Senior Director of External Impact and Integration, Dallas College

Dr. Adrienne Thompson has over 20 years of experience in higher education, specializing in community outreach, partnership management, and advancement strategies, including sponsored programs. She currently serves as the Senior Director of External Impact and Integration at Dallas College. In this role, Dr. Thompson leads strategic facilitation sessions for programs, employee groups, and external partners, while overseeing sponsorship, performance accountability, and summer camp programming. Her tenure at Dallas College has been defined by impactful growth. Joining the Dallas College Foundation in 2017, she developed and formalized the college's sponsorship partner program. By 2020, she advanced to Senior Director of Sponsored Programs and Post-Awards, managing grant compliance and sponsorships. Prior to her current role, she served as the Senior Director of Advancement Strategies & Integration, where she advanced strategies for sponsored programming, special projects, alumni relations, and civic engagement. A committed leader in her community, Dr. Thompson serves as the President of the Texas Association of Community College Foundations (TACCF). She is a member of Leadership North Texas (Class 16), a graduate of Leadership Women, and a proud member of Delta Sigma Theta Sorority, Incorporated. Dr. Thompson holds an Ed.D. in Educational Leadership and Management from Capella University, a Master of Science in Leadership from Walden University, a Bachelor of Science in Marketing from Grambling State University, and an Associate of Applied Science in Child Development from Dallas College. Outside of her professional endeavors, she is a talented artist who enjoys traveling with family and friends.



DR. JASMINE POPE COLLIER

National Market Leader, Year Up United

Dr. Jasmine Pope Collier is a dedicated servant leader committed to providing young people mobility. Based in Dallas, Texas, she currently serves as the National Market Leader for Year Up United, a national workforce development and education nonprofit focused on closing the Opportunity Divide. In this role, she manages a gifted team of regional market leaders and is responsible for Year Up United's external relations, regional growth strategy, and ecosystem-building efforts nationwide. With extensive experience in higher education, nonprofit organizations, and philanthropy, Dr. Collier has directly raised over \$20 million in support of various organizations and causes. In her most recent role as Senior Director of Institutional Giving, she led a team that secured \$10 million across five states on an annual basis. Before joining Year Up United, Dr. Collier held leadership positions in advancement at the Dallas College Foundation, United Way of Tarrant County, and Hill College. Dr. Collier is actively involved in her community. She is a member of From the Heart Church Ministries of Dallas, where she is a member of the praise and worship team, and volunteers with the outreach and finance ministries. She is a graduate of the Stagen Leadership Academy (SCLP Cohort 2021), Leadership Fort Worth (Leading Edge Class 2016), Leadership North Texas (Class of 2023; Leadership North Texas U Class 2017), Leadership Southwest (Class of 2018), and Leadership ISD (Class of 2019). Additionally, she serves on the board of advisors for Youth Guidance (Dallas) and the Park South YMCA, where she is the board chair. Dr. Collier is also a Mercy Street mentor and a lifetime member of the Texas Southern University National Alumni Association. Dr. Collier earned her bachelor's degree in political science from Texas Southern University. She also holds a master's degree in Higher Education from Texas A&M University and a Doctorate in Higher Education from the University of Arkansas. Originally from Carthage, Texas, Dr. Collier now resides in Waxahachie with her husband, Raymond, and their four-year-old daughter, Abrielle.





MEG NATTER

Director, Community College & Foundation Council for Advancement & Support of Education

Meg Natter joined CASE in 2023 and serves as the director of community colleges and foundations within the Membership, Engagement, and Volunteerism division. For over 20 years, Meg worked at Brookdale Community College in New Jersey in several leadership roles, including dean of its Humanities Institute, assistant professor in the English and Women's & Gender Studies departments, and executive director of the college's foundation. Her advancement career includes five years as senior development officer at Ocean Medical Center in New Jersey, where she focused on major gifts, and she

earned the Certified Fund Raising Executive credential for six years. In her role at CASE, Meg collaborates with the members of the Community College Leadership Committee to address the needs of community college advancement professionals, as well as the National Committee for College and University Foundations, to focus on programming for CASE members who manage foundations.



BETHENY L. REID

CEO and Principal, Betheny L. Reid & Associates, LLC Council for Advancement & Support of Education

Betheny L. Reid has more than twenty-five years of experience as the CEO or on the Executive Team with corporations, non-profits, higher education institutions, public affairs, and marketing/communication companies.

She has successfully directed and completed multi-million comprehensive campaigns for community colleges and universities; established several non-profit organizations that remain successful; implemented marketing and

communication programs for global corporations; served as Chief of Staff for elected officials and advised numerous CEOs and Boards in non-profit and profit organizations.

Recognized as a pioneer in North American Community College Advancement, she was named "Institutionally-Related Foundations Executive of the Year" by the Council for Advancement and Support of Education.

She remains an active member of CASE serving in many ways including: Board of Directors, Chairing the International Committee, Inaugural chair of the Community College Advisory Council, member of the Board Finance Committee, Member Marketing Commission, Member Industry Advisory Council, Member Carnegie Corporation Africa Initiative and Member Latino Americano Initiative.

Betheny L. Reid was named as CASE Laureate in its inaugural class.





MITCH ANDREWS

**Vice President, Institutional Advancement,
Executive Director, Tyler Junior College Foundation**

Mitch Andrews, a native of Tyler, TX, returned to East Texas 23 years ago. He has served his alma mater TJC and the Tyler Junior College Foundation for more than two decades. Mitch is currently Vice President of Institutional Advancement and Chief Advancement Officer for TJC. He also serves as Executive Director for the Tyler Junior College Foundation, which has surpassed \$120 million in assets. The Foundation is among the top three support organizations for community colleges in the State of Texas and one of the top five nationally. In support of community college advancement, Mitch has served as a past chair for the national conference hosted by the CASE (Council for Advancement and Support of Education) Center for Community College Advancement. He has previously served on the planning committee and as a presenter for the first CASE national virtual conference, which focused on alumni relations for community colleges. He currently serves as President for the Texas Association of Community College Foundations (TACCF) and chaired the 2022 and 2023 conferences. His volunteer service in East Texas has included Board President for Leadership Tyler; Vice President of Development for Tyler Civic Theatre; and as a board member for the East Texas Symphony Orchestra and Smith County Champions for Children. During 2011, Mitch was named the Leadership Tyler Distinguished Alumnus. Mitch graduated from TJC with an Associate in Arts, the University of Mississippi (Ole Miss) with a Bachelor of Fine Arts and University of Texas at Tyler with a Masters in Public Administration. While at Ole Miss, he received two national public speaking awards. Mitch currently coaches TJC students, as part of the College's nationally honored speech and debate program. Sixteen years ago, Mitch and his wife, Joan, were given the greatest gift, their son Clayton. They feel blessed to be part of Tyler and East Texas and to raise Clayton surrounded by family and friends.



NICOLE ROBINSON GAUTHIER, CFRE

**Associate Vice Chancellor, Foundation Advancement
Executive Director, Lone Star College Foundation**

Nicole Robinson Gauthier joined Lone Star College (LSC) in 2016 as the Executive Director of Lone Star College Foundation. Nicole has more than 25 years of experience in fundraising and non-profit leadership. Since joining the team at LSC, Nicole and her team have created new policies for endowments ensuring long-term sustainability for LSC Foundation, doubled overall assets and implemented a robust disaster and emergency student aid program that includes varying types of support. Previously, she worked with the Women's Leadership program at three United Ways and helped the local United Way enhance their scholarship program by creating a special event called Women Who Rock. This annual event supports childcare scholarships for young parents furthering their post-secondary education and Nicole was thrilled to serve as the 10th Anniversary Chair. Nicole is a graduate of Leadership Montgomery County, Past President of the Texas Association of Community College Foundations and Past President of NCL (National Charity League) The Magnolias Chapter. She is also a global ambassador for CFRE International (Certified Fund Raising Executive) and a 2024 ATHENA Leadership Award Recipient. Nicole is a proud graduate of Louisiana State University, has three daughters and lives in The Woodlands, Texas.





NICOLE EVERSMANN

Director, Community College Association of Texas Trustees

Nicole Eversmann became the Director of the Community College Association of Texas Trustees (CCATT) in January 2022, after serving over five years as an elected member of the Austin Community College District Board of Trustees. Prior to becoming staff, Nicole was also an elected member of the CCATT Board of Directors and served on the Austin Community College Foundation Board. Her previous work experience includes consulting with Jobs For the Future on the Texas Tri-Agency Workforce Initiative and supporting the College, Career, & Military Preparation Division at the Texas Education Agency. She graduated

from Austin Community College with an Associate of Arts Degree in General Studies and transferred to the University of Texas at Austin (UT) to complete a Bachelor of Arts in Government with a minor in Educational Psychology. Nicole graduated from the LBJ School of Public Affairs at UT with a Master's in Public Affairs and earned the Dean's Certificate in State & Local Finance. She is currently pursuing a Doctor of Management in Community College Policy & Administration through the University of Maryland Global Campus.



AMY MUNDY

Executive Director, College Advancement & VC Foundation Victoria College/Victoria College Foundation

Amy Mundy serves as the Executive Director of Victoria College Advancement and the Victoria College Foundation. In this leadership role, she guides the development, implementation, and strategic growth of a comprehensive program that advances the mission of Victoria College and its Foundation. Her responsibilities encompass major fundraising initiatives, grant development, and scholarship programs, with a strong focus on legislative affairs, facilities master plan construction projects, and strengthening community relations to garner public support and advance higher-education policy priorities. Amy

collaborates across college departments, community partners, and policymakers to build sustainable funding streams, advocate for student access and success, and align capital programs with the institution's long-range goals. Her board service includes the Texas Association of Community College Foundations, Golden Crescent Habitat for Humanity, Victoria Police Foundation, Victoria Fine Arts Association, Hospice Endowment Board, and the Victoria Main Street Program. She has been profiled in the Victoria Advocate Business Review Magazine (2021) and has received honors such as Chamber of Commerce Committee Chair of the Year (2013), Junior League of Victoria Sustainer of the Year (2013, 2021), and Chick-fil-A's Remarkable Hero award (2023). Amy began her educational journey at Victoria College, later transferring to the University of Houston–Victoria, where she earned a bachelor's degree. She previously served as Director of Corporate and Foundation Relations at UHV before joining Victoria College in January 2013. Amy lives in Victoria, Texas with her husband of 28 years, Arron. They enjoy spending time with family and friends, volunteering, outdoor activities, and hosting exchange students, musicians, and others in their home.





MATTHEW BUSBY, CFRE

Vice President of Development & Donor Advising, Executive Director, Del Mar College Foundation

Matthew Busby serves as Vice President of Development & Donor Advising at Del Mar College and Executive Director of Del Mar College Foundation. He oversees fundraising, board and asset management, scholarship and grant programs. Matthew is driven by a passion for seeking excellence while building systematic, sustainable, and data-driven initiatives, and by cultivating authentic relationships with philanthropic partners that empower students and strengthen the Coastal Bend community.

Since joining Del Mar College in 2019, the Foundation's net assets have doubled to \$45.5 million, and more than \$16 million has been awarded to over 12,000 students, including a record \$3 million in 2024–25 to more than 2,000 students.

Prior to Del Mar College, Matthew spent a decade in higher education at College of the Mainland and Hill College, serving in financial aid, academic advising, and fundraising roles. These experiences shaped his commitment to student success and informed his strategic approach to philanthropy and institutional advancement.

A sixth-generation Texan, Matthew holds a master's degree in Management & Leadership from Western Governors University, a bachelor's in Political Science from Baylor University, and an associate degree from Temple College. He earned his Certified Fund Raising Executive (CFRE) credential in 2017 and served as President of the Texas Association of Community College Foundations, leading a strategic reinvention of the organization. He is active in AFP, TACCF, and the Corpus Christi Estate Planning Council and has presented nationally on fundraising and LinkedIn strategies.



CHELSEA LAMEGO

CEO & Cofounder, FundMiner

Having spent five years as AVP for Advancement Operations at the University of Texas in El Paso, Chelsea was intimately familiar with the complexities and challenges of maintaining an effective advancement gift administration program when she co-founded FundMiner. The traditionally manual and dated processes inspired her to create a new solution — a software-as-a-service cloud-based platform that simplifies fund management and automates gift administration, allowing organizations to focus more time on fundraising and meeting their missions.





SUSAN SUMMERS, CFRE

Director, Donor Relations, Lone Star College

Susan Summers joined Lone Star College Foundation in 2015 as the Director of Donor Relations, where she serves as a senior member of the Foundation staff, creating and implementing fundraising and communication strategies that enhance giving and cultivate new donors to the Foundation. As a 25-year veteran of the Advancement profession, Susan has worked in a variety of sectors, including private K-12 education, healthcare, and social services, along with her recent 11 years of higher education experience.

Susan has enjoyed hands-on and in-depth experience in all areas of Advancement, including annual funds, capital campaigns, major gifts, portfolio management, board development, fundraising and cultivation events, marketing and communications, donor relations, and alumni relations. Susan holds a Bachelor of Journalism degree from The University of Texas at Austin and holds a CFRE issued by CFRE International. Before becoming Vice President and Conference Chair of TACCF, she co-chaired the Marketing and Communications Committee for four TACCF annual conferences. Susan and her husband live in The Woodlands, Texas and are blessed to live near their two adult sons and their families, including their precious granddaughter.



DENISE KAUFMAN

Senior Director of Development & Donor Advising, Del Mar College Foundation

Denise Kaufman is a versatile and mission-driven fundraising professional with over a decade of experience spanning higher education, small business consulting, and entrepreneurial leadership. Currently serving at Del Mar College, she leads strategic donor engagement and major gift initiatives that align with the institution's long-term goals.

Her career has included advising hundreds of clients on business strategy, managing a successful wellness enterprise, and building high-performing teams across sectors. This diverse background gives Denise a unique perspective on relationship-building, operational excellence, and philanthropic strategy. Known for her collaborative approach and results-oriented mindset, Denise is passionate about creating meaningful connections that drive sustainable impact. She holds advanced training in donor advising, grant writing, and financial stewardship, and is committed to continuous learning and innovation in the development field.





CHRISTOPHER REYNOLDS

National Sales Director, Nonprofit PFM Asset Management

Mr. Reynolds is a National Sales Director for U.S. Bancorp Asset Management's OCIO practice. Prior to joining the firm, he was Founder & President of Fiduciary Services Unlimited where he provided governance and fiduciary training as well as outsourced RFP services to institutions.

Mr. Reynolds has over 30 years of experience in the institutional investment industry. Over that time, he held senior-level positions at several investment management and investment advisory firms around the United States.

Mr. Reynolds has also been an active community volunteer, having served on more than a dozen for-profit, non-profit and foundation boards. Some of those include Cool Girls, Inc., Boys & Girls Clubs of Metro Atlanta, NFL/Youth Education Town, Georgia Health Initiative, Catholic Foundation of North Georgia and The Children's Museum of Atlanta. Through his extensive board experience, he is a recognized leader in the areas of governance, fiduciary duty and board performance. He also holds the Certified Investment Management Analyst (CIMA), Certified Employee Benefits Specialist (CEBS), Certified Retirement Plan Fiduciary™ (CRPF™), and the Chartered Pension Professional (CPP) designations.

Mr. Reynolds earned both a Bachelor of General Studies and an MBA from the University of Houston. He holds the FINRA Series 7 and 63 Licenses.



MALLORY SAMPSON, CFP

Director PFM Asset Management

Mallory is a director and member of the investment advisory team. She is responsible for managing institutional fixed income and multi-asset class relationships across the nation with a focus on government, captive insurance and higher education entities. She is a frequent speaker at various industry conferences and contributes to thought leadership within the firm. Outside of work, Mallory is involved in the animal welfare community across Texas.





KAREN L. SCHMIDT, CFRE

President, Houston Community College Foundation

Karen L. Schmidt is the president of Houston City College Foundation since 2017.

Ms. Schmidt is responsible for leading all advancement programs to raise private funding to support student success at Houston City College. Her responsibilities also include board relations, advancement information technology, scholarship and grant awarding, and HCC Foundation financial management including endowment investment portfolio management.

Ms. Schmidt earned an M.B.A. and a B.S.B.A in Accounting from Colorado State University, Fort Collins, Co. She is a certified fundraising executive (CFRE).

Ms. Schmidt brings many years of fundraising and executive leadership experience to the HCC Foundation. Her most recent position was as the executive director of the College of Lake County Foundation in Grayslake, IL from 2013 to 2017, where she doubled revenue, shifted board focus to fund raising, and expanded fundraising base. Previously, she was the executive vice president for marketing and fundraising for Presbyterian Church (U.S.A.)/Presbyterian Mission Agency in Louisville, KY from 2007 to 2012.

She has over 25 years of senior executive experience in sales and marketing of information technology solutions with start-ups, partnerships, and public companies including Xerox and Andersen Consulting (now known as Accenture).



KRISTINA PEREZ, M.Ed., CFRE

Director of Development, Houston City College Foundation

Kristina Pérez, M.Ed., CFRE is an accomplished relational executive and fundraising strategist with a demonstrated history of leading philanthropic initiatives in higher education, designing fundraising plans, and fostering development opportunities. She currently serves as a Director of Development with the Houston City College Foundation, where she provides executive work for institutional fundraising, donor relations, and strategic partnerships.

Kristina brings more than two decades of experience in nonprofit and educational leadership, taking concepts from inception to implementation. Her work centers on aligning philanthropy with institutional priorities, including digital and information technology, workforce, and comprehensive wraparound student support services such as childcare, food security, and wellness.

Kristina earned both bachelor's and master's degrees from Texas A&M University and is currently pursuing a Ph.D. in Industrial-Organizational Psychology, with research focused on motivation and workplace happiness. Kristina earned the Certified Fund Raising Executive (CFRE) credential in 2025, reflecting her commitment to ethical practice and professional excellence.

Beyond her professional work, Kristina is actively engaged in community leadership and service. She has served in executive roles with several nonprofit boards and professional organizations. Her work has been recognized through multiple local and national honors, including being named one of the 2024 ABWA's Top Ten Business Women and one of the 2025 Women of Influence for Cypress Lifestyle magazine. Kristina is a mother of four, ages 16 to 27, who remain her greatest joy and grounding force. She has rescued cats (who have their own Instagram), volunteers often and when she has time, can be found binge-watching Netflix.





HOLLY LANG

Principal, Dini Spheris

Holly joined Dini Spheris in 2006, and since that time has honed her consulting practice in major gifts fundraising, campaign strategy, leadership development and strategic planning. What fuels Holly's drive in this work is people: building meaningful relationships with clients and collaborating for exceptional results. For Holly, to excel at consulting is to have a trusted, collaborative relationship with client staff and volunteers, one that helps them grow. Where others see problems or difficult and challenging circumstances, Holly sees the opportunity for change or innovation and is working on discovering the best solution.

One of her most memorable accomplishments involved helping a recently merged organization with a limited fundraising history. This organization needed to raise \$30 million in a dauntingly short timeline of only 12 months. No matter the situation, Holly motivates her clients every step of the way, encouraging them to "celebrate every success" during the journey.

Born and raised in Atlanta, Georgia, Holly moved to Houston, Texas, to attend Rice University. After graduating from Rice, Holly worked with her alma mater in the development office, focusing on young alumni and annual giving. She also brings significant experience to the areas of membership, retention programs, campaigns and development assessments.

Holly's heart for philanthropy is evidenced in her volunteerism with the University of Houston Nonprofit Leadership Alliance, teaching an eight-week fundraising course at the school. She also continues to support Rice University, acting as the leadership chair for her class reunion and an instructor at the Glasscock School of Continuing Studies Center for Philanthropy and Nonprofit Leadership.

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